“CUBS WIN, SKOKIE WINS...AND SO DOES SKOKIEBIZ!”

Just like the Chicago Cubs took care of business by winning the World Series this past fall, the Village of Skokie continues to hit home runs and lead the area in scoring “Firsts to Market” in a variety of different business sectors. Whether it is a national or regional chain or brand new service company, Skokie is often the first choice for businesses looking to expand their reach. Team Skokie welcomes the following recently opened (or soon to open) new businesses:

“First” to Illinois:
- Jollibee
- Hammer Made

“First” to Chicago Suburbs:
- Galt Toys Galt Baby
- SoulCycle
- Target (Flexible Format Concept – COMING 2017)
- The Halal Guys

“First” to Chicago’s North Shore:
- Aspen Dental
- Bob’s Discount Furniture
- Chick-fil-A (COMING 2017)
- Culver’s
- Fabletics
- Nando’s Peri Peri
- Skechers Factory Outlet Store (COMING 2017)
- The Goddard School
- Vineyard Vines
- Wing Zone

Highlighting Skokie’s recent retail accomplishments, Village staff hosted another successful marketing outreach effort at the annual International Conference of Shopping Centers (ICSC) convention held at Navy Pier in October 2016.

Exciting changes are underway at the Illinois Science + Technology Park with a new owner (Skokie-based American Landmark Properties), new tenants, planned new investments and expanded outreach to the domestic and international research business community.

At the brand new Touhy Town Center (5500 Touhy Avenue), Skokie welcomed its first drive-thru Panera Bread and Goodwill store, Harken Health and MOD Pizza. The Goodwill store features environmentally-friendly permeable pavers in its parking lot.

Questions or comments? Please contact us!
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Economic Development Division
5127 Oakton Street, Skokie, Illinois 60077
847/933-8446 (leslie.murphy@skokie.org)
www.skokiebiz.org

SKOKIE
BIZ
SEMI-ANNUAL ECONOMIC DEVELOPMENT REPORT/VOL. IV

COMMUNITY AND REGIONAL SNAPSHOT

642,306
POPULATION WITHIN A FIVE-MILE RADIUS OF SKOKIE. 156,512 PEOPLE LIVE WITHIN THREE MILES OF SKOKIE.

242,266
NUMBER OF HOUSEHOLDS WITHIN A FIVE-MILE RADIUS OF SKOKIE. THERE ARE 57,753 HOMES WITHIN A THREE-MILE RADIUS OF SKOKIE.

$101,558
AVERAGE HOUSEHOLD INCOME WITHIN A THREE-MILE RADIUS OF SKOKIE.

315,484
NUMBER OF PEOPLE EMPLOYED WITHIN A FIVE-MILE RADIUS OF SKOKIE.

$426,085
AVERAGE HOME VALUE WITHIN A FIVE-MILE RADIUS OF SKOKIE.

Nando’s Peri Peri, the Afro-Portuguese international fast-casual restaurant chain that recently opened at Westfield Old Orchard, serves grilled chicken marinated in hot and spicy pepper sauces... perfect for the chilly weather.

Downtown Skokie is celebrating a brand new Chase Bank branch at 7941 Lincoln Avenue, replacing the former Traeger Furs store with a two-story, state-of-the-art new facility.

Congratulations to Hub’s Restaurant, 3727 Dempster, on 40 years of business success here in Skokie! The Thanoukos family was recently commended by the Skokie Village Board on their longstanding commitment to the community.

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Did you know?

- The Downtown Skokie Alliance (DSA), now operating under the auspices of the Skokie Chamber of Commerce and Industry, is the newly-formed organization serving the needs of downtown businesses as well as organizing promotional events. Interested parties can join the DSA by contacting Scott Holtz, Chairman, at 847/951-7635.

- In July, the Illinois Science + Technology Park hosted a Life Science Vendor Fair to showcase new, innovative and efficient products for local academic and biotech institutions; LanzaTech was ranked 13th on CNBC’s Disruptors List for 2016 for the company’s efforts to “change the way the trillion dollar chemical industry thinks about commodity sourcing and supply… by reducing carbon emissions while creating value”; Fresenius Kabi, a global health care and pharmaceutical/medical device company, held its first STEM Career Awareness Day; and Northwestern spin-off NuMat Technologies partnered with German gas supplier Linde to develop products for separating and storing gases.

- The Village of Skokie continues to market its Storefront Enhancement Program for commercial corridor properties located outside of the Village’s TIF Districts. Financial incentives to encourage rehab, redevelopment and overall structural improvements within existing buildings are now available. For more information, call 847/933-8447.

- Results from the @Properties North Shore Neighborhood Market Report for November 2016 show that Skokie had the area’s 2nd highest increase (18.6%) in residential closed sales, a 17.8% increase in new single-family listings, a 50% increase in attached single-family units under contract, and a 43% increase in single-family unit closed contracts. Changes in median sales prices for both attached and detached single-family units in Skokie were also higher than the total MLS averages. The analysis compared data for Evanston, Glenview, Morton Grove, Niles, Lincolnwood and Skokie.

- The Skokie Chamber of Commerce and Industry recently welcomed two new staff persons – Elaine Kemna-Irish, Membership and Development Director and Marina DiDiana, Administration and Event Manager, join Executive Director Howard Meyer in proudly promoting the interests of business, professional and service organizations in the Village of Skokie and the Greater Chicagoland area. For more information, see www.skokiechamber.org.
### Announced Jobs in Skokie

<table>
<thead>
<tr>
<th>Business Type</th>
<th>Location</th>
<th>Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Restaurant</td>
<td>5508 Touhy Avenue</td>
<td>50</td>
</tr>
<tr>
<td>Retail</td>
<td>4999 Old Orchard</td>
<td>40</td>
</tr>
<tr>
<td>Real Estate</td>
<td>5215 Old Orchard Road, Suite 880</td>
<td>35</td>
</tr>
<tr>
<td>Retailer</td>
<td>4115 Dempster Street</td>
<td>20</td>
</tr>
<tr>
<td>Early Education</td>
<td>9877 Woods Drive</td>
<td>15</td>
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<tr>
<td>Restaurant</td>
<td>3612 Touhy Avenue</td>
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<tr>
<td>Manufacturer</td>
<td>8042 Monticello Avenue</td>
<td>10</td>
</tr>
<tr>
<td>Sports/Fitness</td>
<td>4736 Dempster Street</td>
<td>10</td>
</tr>
<tr>
<td>Retail</td>
<td>4999 Old Orchard Center</td>
<td>10</td>
</tr>
<tr>
<td>Restaurant</td>
<td>3534 Touhy Avenue</td>
<td>50</td>
</tr>
<tr>
<td>Retail</td>
<td>5518 Touhy Avenue</td>
<td>40</td>
</tr>
<tr>
<td>Clinic</td>
<td>5225 Old Orchard Road, #22</td>
<td>15</td>
</tr>
<tr>
<td>Childcare</td>
<td>9651 Gross Point Road</td>
<td>25</td>
</tr>
<tr>
<td>Clinic</td>
<td>5301 Dempster Street</td>
<td>10</td>
</tr>
<tr>
<td>Restaurant</td>
<td>3614 W. Touhy Avenue</td>
<td>15</td>
</tr>
<tr>
<td>Business Services</td>
<td>3425 Dempster Street, #100</td>
<td>10</td>
</tr>
<tr>
<td>Real Estate</td>
<td>5301 Dempster Street</td>
<td>10</td>
</tr>
<tr>
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<td>35</td>
</tr>
</tbody>
</table>

**Total Number of Small Business Openings with Less Than 10 Employees:** 42
The long lines lasted for weeks following the August grand opening of the Midwest’s first Filipino fast food chain restaurant, Jollibee (3534 Touhy Avenue). Here, Skokie officials, developers and company representatives celebrated fried chicken, spaghetti and “Yumburgers” alongside the iconic dancing Jolly Bee!

This fall, it was announced that Exicure, a Northwestern University spin-off biotech startup operating in Skokie’s Illinois Science + Technology Park and backed by Bill Gates, will pair with the maker of OxyContin (Purdue Pharma) to work on a series of drugs, including a treatment for psoriasis.

In summer 2016, the Village ran an exciting ad campaign that was featured on CTA trains, buses and in select stations. The ads promoted Skokie as a great community in which to live, work, and play and aimed to attract new residents to Skokie: Skokie Puts the “urban” in Suburban!
Two new Skokie art galleries opened this fall, including Mishkooki Art Space (4517 Oakton) and the Gallery (4840 Main). Skokie resident John Maloof, best known as the chief curator of the work of the late outsider photographer Vivian Maier and director of the Oscar-and Emmy-nominated film, “Finding Vivian Maier”, offers space for eclectic art shows and studio space.

Calling all ButterBurger® lovers: Culver’s of Skokie (9455 Skokie Blvd.) is now open! Located just east of the Jewel/Marshall’s/Old Navy Plaza, this iconic Wisconsin-based restaurant chain is part of the resurgence of that intersection, where a Chick-fil-A, AAA Car Care and Bank of America are currently under construction.

Employees at North Shore Community Bank and Trust (7800 Lincoln Avenue) joined many other Skokie businesses and organizations in promoting the YWCA Evanston/North Shore “purple purse campaign” this past fall.

Questions or comments? Please contact us!
The Illinois Science + Technology Park (IS+TP) once again hosted a fact-finding delegation from China this fall. Thirty representatives from the Guangdong Incubator team met with IS+TP and Village officials and explored the Oakton Nanotech and Skokie Innovations Labs.

This past summer, Skokie economic development staff participated in the 3rd Annual SelectUSA Investment Summit in Washington, DC as the only municipality among the 17-member State of Illinois delegation. Contacts were made with international businesses representing 18 different countries. President Obama, Commerce Secretary Penny Pritzker and Secretary of State John Kerry addressed the over 2,500 delegates.

Winter won’t last forever... we can always look forward to the summer time and Wednesdays on the Green in beautiful Downtown Skokie!

Interested in any of these sites? Please contact the Skokie Economic Development Division at 847/933-8446 for more information.

Questions or comments? Please contact us!

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